

# Connecticut CPA

Advocacy. Community. Education.

## It's Just LIFE

Professional women's program kicks off with advice from top pros in the accounting field.  
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A publication of the Connecticut Society of Certified Public Accountants



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### On the cover

This issue's cover features the panelists from the *It's Just Life: Kickoff to Life* program held on May 22 at Cigna in Bloomfield.

Pictured from left are:

**Rachel Tressy**, CPA, VP, Underwriting, Cigna Corporation

**Carrie Casciani**, CPA, Partner, KPMG

**Corliss Montesi**, CPA, VP, Finance and CFO, Sikorsky Aerospace Services

**CTCPA President Noelle Taddei**, CPA, Associate Professor of Accounting, Post University and Adjunct Instructor, Housatonic Community College

**Mary Hoeltzel**, CPA, Vice President and Chief Accounting Officer, Cigna Corporation

See page 12 for the full story.

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How's your firm stack up? No better way to find out than the 2012 PCPS/TSCPA National MAP survey!



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## Editor's Note

### Technology Gets Real(time)



Not too long ago I did something I've never done before – I left my husband and two young children at home and took off for a long weekend in Napa Valley, CA with my college girlfriends. In the days before the trip, I couldn't believe that I had actually agreed to go that far away from my little ones. Thanks to my smartphone, though, I quickly discovered that, despite the six-hour plane ride, I never really felt that far away from home.

With the chime of a text or a Facebook post, I was able to see my husband's snapshots taken moments before – from my three-year-old in the fleece leopard-print pants she insisted on wearing despite the 80-degree weather to her little brother making a gleeful trip down a bouncy house slide. With the help of an app called Life360, I was able to see via GPS tracking when they were on the road to a birthday party and when they arrived home safe and sound.

Of course, this real-time technology isn't only useful on the homefront. At the recent CTCPA Essential Event (page 25), I was fascinated to see speaker **Dan Gross** sell copies of his book with the help of a simple iPad credit card processing app, even taking authorization signatures right on the screen. Couldn't make it to the event? CTCPA Communications Coordinator **Caitlin Bailey O'Neill** tweeted real-time throughout the day, sharing speaker tips and quotes along with her own impressions of the day's activities. Check out our Twitter feed at <http://twitter.com/connecticutcpas>.

At the It's Just LIFE: Kickoff to Life event (page 12), several panelists described how mobile devices are their lifelines to help them morph spare moments into productive moments, from emailing on an iPad between a son's lacrosse game quarters to firing up a mobile WiFi laptop for a few hours while riding in the car to visit a daughter at college.

I can clearly remember not owning a cell phone at all, and now I can't imagine a day without it. It's amazing how quickly technology enters and then changes the way we live and do business. If you're interested in learning more about new or breaking technology, check out one of our Tech Tuesday dinner meetings (page 26), or if breakfast is more your style, meet up with members of the CTCPA Technology Committee for a laid-back chat over eggs and pancakes at a Technology Breakfast Roundtable (page 26).

See you next issue,

Kirsten Piechota, Managing Editor

# Minority Non-CPA Firm Ownership Now Law in Connecticut



On June 15, Governor Dannel P. Malloy signed HB 5025, “An Act Concerning the Ownership of Public Accounting Firms” into law as Public Act 12-194, “An Act Concerning the Ownership of Public Accounting Firms and the Use of the Title ‘Certified Public Accountant.’” The law took effect on July 1, 2012.

The law allows minority equity ownership of CPA firms by non-CPA individuals who are actively engaged in the servicing of clients or the administration of the firm, up to a maximum total of 49 percent. Connecticut became the 49<sup>th</sup> jurisdiction to provide for minority non-CPA ownership of firms.

HB 5025 was supported by both the Connecticut State Board of Accountancy and the Connecticut Society of CPAs, and was included in a package of legislature submitted to the General Assembly by the Office of the Secretary of the State.

*Connecticut became the 49th jurisdiction to provide for minority non-CPA ownership of firms.*



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By Noelle Taddei, CPA  
President, Connecticut Society of Certified Public Accountants (CTCPA)

## Bylaws Vote 2012: Bringing the CTCPA Constitution into the 21<sup>st</sup> Century

As the deadline approached for submission of this article to this issue of *Connecticut CPA*, I became increasingly enthusiastic about sharing with our membership the news of the bylaws vote that will take place in the second half of this coming October. Our Bylaws Committee, after much thoughtful consideration and discussion, has proposed changes that will modernize our bylaws and that will support the continued forwarding thinking of our organization. These changes have been fully endorsed by your Board of Directors. As a point of reference, our bylaws have changed only incrementally since their creation in 1908.

Any proposal to change our bylaws is important, and that's why we're starting to tell you about it now. The bylaws ballot that you will receive later this year will ask you to vote on two issues:

**First, we seek to modernize our bylaws to reflect how the CTCPA functions administratively in the year 2012.**

**Second, we seek to modernize our bylaws to attract new people to the Society and reflect how CPA firms do business today.**

### Modernizing the administrative bylaws

*The first portion of the bylaws proposal is administrative in nature and fairly self-explanatory:*

- Modernize the definition of officer responsibilities,
- Increase the size of the CTCPA Advisory Council from 25 members to 30 members, at that body's request,
- Change the term we use for our "Student Pledge" category to simply "Student," and,
- Eliminate the "Affiliate" category, given the change in the experience requirements for initial certification.



Reflecting how CPA firms do business today, and attracting more members

The second portion of the bylaws ballot proposes that we simplify our numerous types of membership to only two categories: Certified Members and Associate Members.

Today, CPA firms do far more than just accounting and employ many non-CPA professionals in their organizations. The state of Connecticut recently recognized this fact when Governor Malloy signed into law Public Act 12-194, which allows minority non-CPA ownership of public accounting firms by individuals who are actively involved in client service or firm administration, up to a maximum of 49 percent (see page 5 for more).

If the state of Connecticut – and 48 other states and territories, for that matter – allow these non-CPA individuals to own public accounting firms, it follows that we should allow these



*First, we seek to modernize our bylaws to reflect how the CTCPA functions administratively in the year 2012.*



*Second, we seek to modernize our bylaws to attract new people to the Society and reflect how CPA firms do business today.*

firm owners and their non-CPA professionals to collaborate with us as Associate Members.

Very specific criteria would apply to determine who would qualify to become an Associate Member. Individuals who qualify would work either in public accounting, corporate accounting, or accounting education. Further, every Associate Member would need to be sponsored by a Certified Member.

Our intention is to attract new members to the CTCPA, welcome them as Associates, and encourage them to continue their professional development.

To be clear...

- Only CERTIFIED Members can serve on the Board of Directors,
- Only CERTIFIED Members can serve as Officers,
- Only CERTIFIED Members can serve on the Nominating Committee,
- Only CERTIFIED Members can serve on the Audit Committee, and
- Only CERTIFIED Members can vote on our issues, including bylaws proposals. ▶

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## Proposal Specifics: Who Could be an Associate Member of the CTCPA?

An Associate Member shall be one who is not a Certified Public Accountant and meets one or more of the following criteria:

**1. CPA Firm Employee:** A person employed in a professional capacity by an individual or entity qualified in accordance with the law or regulations of a U.S. jurisdiction to perform audit or other attest services, tax, or consulting services ("CPA firm") shall be able to apply for membership as a CPA firm employee. Such membership shall terminate at the end of the Society's next fiscal year immediately following such time as the employment relationship with the CPA firm terminates.

**2. Industry Non-CPA Employee.** A person not employed in a CPA firm, but whose enrollment may include but is not limited to industry, government, a not-for profit organization, an educational institution, or a business entity other than a CPA firm or a company described in the preceding paragraph, who works under the supervision of a CPA and who provides or facilitates accounting services under the supervision of a CPA, and who provides or facilitates accounting services to one's employer or to the clients of one's employer in any and all matters relating to accounting, financial management, tax, or consulting

services, or the recording of financial data or information or the preparation or presentation of financial statements, shall be eligible to apply for membership as a non-CPA employee. Such membership shall terminate at the end of the Society's next fiscal year immediately following such time as the employment relationship terminates.

**3. Academic Associate.** A member of the faculty of a college or university offering academic credit that qualifies toward meeting the curriculum requirements necessary to take the CPA examination in a U.S. jurisdiction who teaches accounting, auditing, or taxation shall be eligible to apply for membership as an academic associate. Such membership shall terminate at such time as the member's status as a member of the faculty terminates.

**All Associate Members must be sponsored by at least one Certified or International Member.**

**Associate Members shall not have the right to vote on issues requiring the vote of the Society's membership.**

**Associate Members shall not be eligible to serve in the following capacities: Director, Officer, Member of the Nominating Committee, Member of the Audit Committee.**

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(continued)

The second proposal is also intended to attract younger people to the profession.

Most of us joined the CTCPA right off the bat because we believed it was simply the right thing to do. The newer generations – Generation X and Generation Y – prefer to experience and engage before they commit. So we have to change, and invite them to join us to give them the opportunity to know and experience the value that we already embrace.

**Each and every member of the CTCPA is a key player in this process.**

Put simply, we need our members to vote in order to make these important changes.

For a bylaws proposal to even be considered, at least 10 percent of our members must vote. Therefore we urge you to not only vote yourself, but to also “get the vote out” in your firms and organizations and from among your fellow members.

In order for these proposals to pass, at least two-thirds of those casting ballots must vote in favor.

As your president and a fellow member, I ask you to consider the importance of these proposals and to vote IN FAVOR of these changes. They are critical to the future of the CTCPA, how it functions, and its growth but most importantly, its ability to continue to meet the needs of its members and our profession as a whole.

✓ *We urge you to not only vote yourself, but to also “get the vote out” in your firms and organizations and from among your fellow members.*



## Online Voting is Here!

In the most recent bylaws revision (December 2008), members voted overwhelmingly (87 percent) to conduct future bylaws votes via electronic ballot. Accordingly, the 2012 vote will be exclusively online.

No more tearing out ballots to fold, tape, and return by mail (and no more paper cuts!). You'll also help save a tree and some postage.

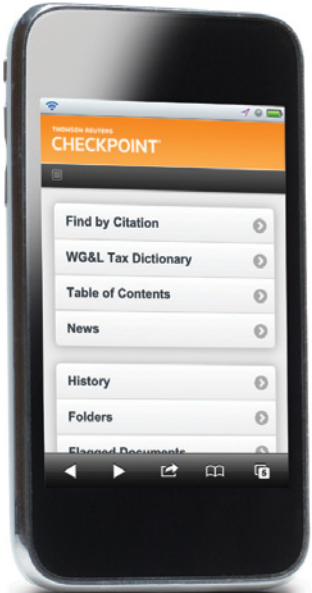
Each member with an email address listed in our database will receive voting information via email. With a simple click, you'll be able to follow a link to cast your vote.

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### Don't have an email address?

You can simply visit our website at [www.ctcpas.org/bylaws](http://www.ctcpas.org/bylaws) during the voting period (the second half of October) to cast your vote.





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# Member Spotlight

Get to know one of CTCPA's 6,000 members and pledges!



John Pearson (right) with (from left) his daughter Rebecca, wife Sharon, and son Chris (in back) during a recent family trip down the Colorado River through the Grand Canyon.

**Name:** *John F. Pearson*

**Hometown:** *Norwalk*

**Job Title/Place of Work:** *Financial planner with Barnum Financial Group (an office of Metlife), plus a private tax practice*

**I decided to become a CPA because:**

*to be honest, right out of school I thought it would be a great way to make a lot of money. As time went by, it became more clear that I could use it as an avenue to help others navigate a crazy financial world.*

**One thing about my firm/organization that's best-in-class or exceptional is:**

*the depth of experience and caliber of my co-workers, who are incredible resources for me to draw on to help my clients. We always manage to find ways to make every day fun, which is no small feat in the field of wealth management.*

**The work experience that was the most exciting or that taught me the most was:**

*when the CTCPA asked me to be part of the Financial Literacy Task Force. Part of that experience was teaching financial literacy sessions at the University of New Haven. Once I heard the level of student loan debt that most of these young people were going to graduate college with, I made a commitment to spend a large portion of my practice time to help young people get the education that they need without totally mortgaging their (and their families') future.*

**The aspect of my work that I find the most fun is:** *working with some of the younger planners in my office. They keep me young and in touch with new technology and ideas.*

**If I weren't a CPA, I would be a:** *teacher.*

**My favorite television show is:** *South Park - I just love the social commentary!*

**My all-time favorite movies are:** *Shawshank Redemption and The Green Mile. Guess I have something about prison movies!*

**If I could have dinner with any celebrity, living or dead, I would choose:** *Steve Jobs.*

**The best advice I ever received was:** *when an executive recruiter got me out of the corporate tax world 25 years ago by telling me to spend more time doing what I love, which was helping individuals and small businesses one-on-one ... I've been doing it ever since!*

Do you want to be featured in a future issue of *Connecticut CPA*?  
Just fill out the survey at [www.ctcpas.org/spotlight](http://www.ctcpas.org/spotlight) to get your chance in the spotlight!

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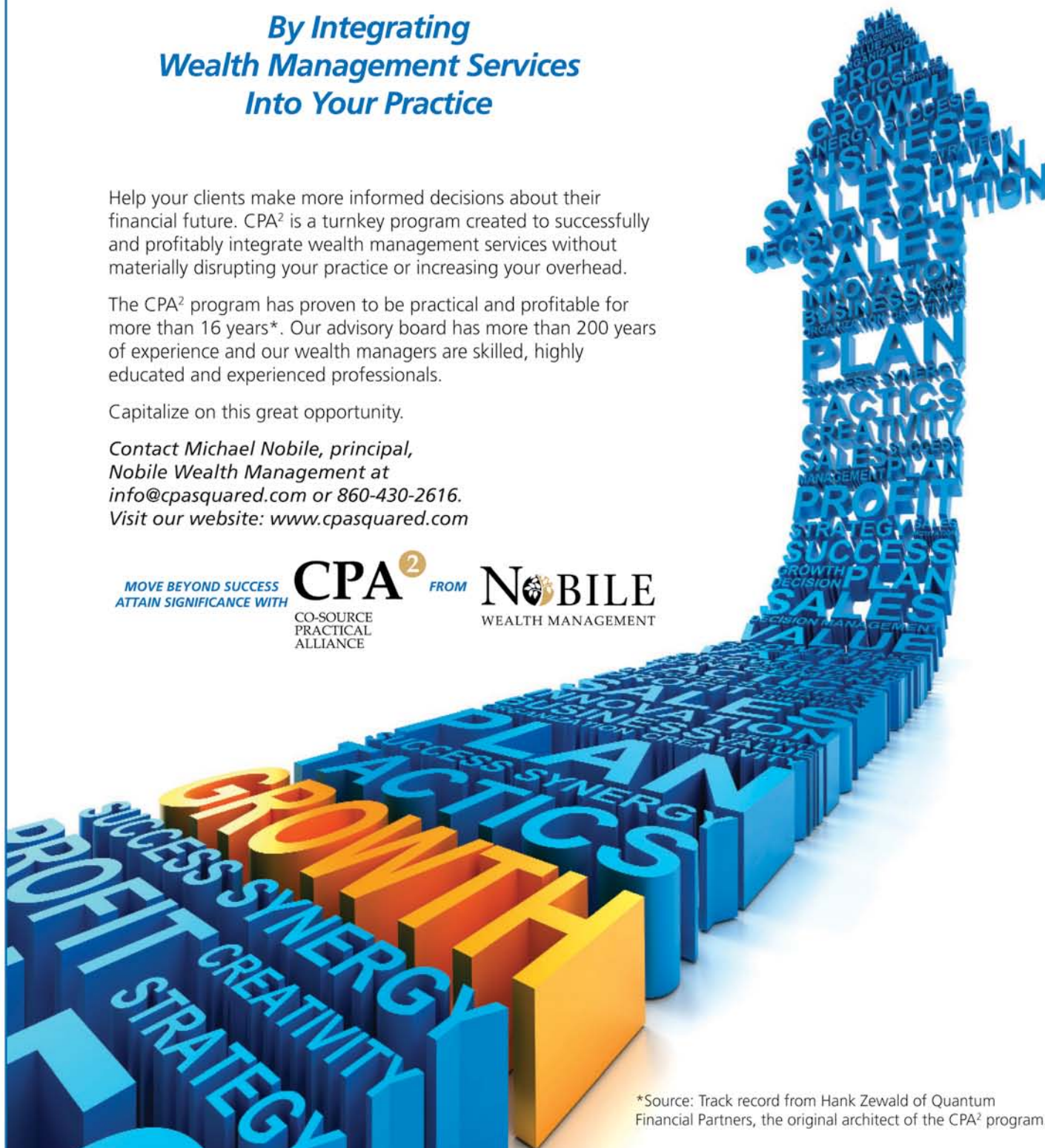
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\*Source: Track record from Hank Zewald of Quantum Financial Partners, the original architect of the CPA<sup>2</sup> program.

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Panelists share advice and lessons learned. From left are Carrie Casciani, CPA (Partner, KPMG), Mary Hoeltzel, CPA (Vice President and Chief Accounting Officer, Cigna Corporation), Corliss Montesi, CPA (VP, Finance and CFO, Sikorsky Aerospace Services), CTCPA President Noelle Taddei, CPA (Associate Professor of Accounting, Post University and Adjunct Instructor, Housatonic Community College), and Rachel Tressy, CPA (VP, Underwriting, Cigna Corporation). The discussion was facilitated by CTCPA It's Just Life Committee Chair Mary DiMatteo, CPA (Director, Financial Development Program, Cigna Corporation), not pictured.

It's Just

# LIFE

A program for professional women.

It's Just Life is a new CTCPA program aimed at providing a forum to help professional women in their personal and professional lives. The kickoff event, held on May 22 at Cigna in Bloomfield, featured a panel discussion with top women in the accounting field and concluded with a networking cocktail hour. The program was sponsored by Cigna.

See more photos at [www.ctcpas.org/photos](http://www.ctcpas.org/photos).



*"It was inspiring to hear from women who have found such great success and still have passion for their jobs and accounting in general."*

– event attendee



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A place for women to explore *Leadership*, *Inspire* growth, and *Focus* on *Excellence* in their personal and professional lives.



## It's Just LIFE: Beginner's Golf Clinic

Wednesday, July 25, 2012

Have you always wanted to learn how to golf so you can play in a company outing or with family and friends? Come learn the basics with other businesswomen – from putting and driving to etiquette and the rules of golf, the Tunxis Plantation Golf Course pros will cover it all.

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### Attire and Equipment

Please wear golf attire including sneakers or golf shoes (no denim). Clubs are available to use during the lesson portion of the program if you do not own your own.

### CTCPA Members-Only Event

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The Educational Trust Fund Golf Tournament

## Teeing Up a Good Cause

By Caitlin Bailey O'Neill, Assistant Editor

CTCPA Golf Committee member **Bernie Bruder** was a tennis player when he was first recruited to play in the annual Educational Trust Fund tournament – which, in the early years, was a golf and tennis event.

Bruder chose golf over his beloved tennis in those early years for one reason: “A tennis court is a tennis court; I’d rather play a different golf course.”

The ability to play a round on exquisite private courses (spanning from Hartford and Farmington to New Haven and Waterbury) is one of the many

reasons the annual Educational Trust Fund Golf Tournament, now in its 18<sup>th</sup> year, draws more than 100 golfers together each year.

The tournament, which is the major fundraiser for the Educational Trust Fund, starts with lunch and a warm-up on the practice green, continues with 18 holes of golf, and culminates in dinner and an awards ceremony with raffle prizes large and small. Past raffle prizes have included big-screen televisions, iPads, round-trip airfare, tickets to sporting events, and much more.

It’s what goes on over the course of the day, though, that the members of the CTCPA Golf Committee love.

“My favorite part is the camaraderie and the support of a good cause. It’s fun, no matter whether you play well or play poorly,” said CTCPA Immediate Past President **Greg Lainas** (who’s landed “closest to the pin” and played on the winning team once). “It’s the interaction with your peers.”

And, Bruder adds, your clients.

“It’s just all networking,” said Bruder, who brings three clients every year.



## ETF Golf Tournament By the Numbers

Total raised in the 1995 golf tournament  
(at the Hartford Golf Club):  
**\$6,483.**

Total raised in last year's golf  
tournament (at The Country  
Club of Waterbury):  
**\$25,186.**

Total raised over the past 17 years:  
**\$310,075.**

Number of Candidate's Awards  
given out since 1999 to aspiring CPAs :  
**55.**

Scholarship money awarded:  
**\$160,000.**

"It's a great opportunity to take a few clients out for the day, enjoy the time out of the office, and get to know your clients on a personal basis."

After playing in the tournament three consecutive years, Lainas got a phone call from **Charlie Frago** asking him to join the Golf Committee. Since then, Lainas has been instrumental in landing emcees from his former employer, ESPN, sponsorships from numerous

corporate friends (and his own company – Robert Half has been the main tournament sponsor three years running), and raffle prizes.

Lainas followed Frago's recruiting lead by bringing ESPN Senior Director of Accounting **Beth Moran-Berry** onto the committee four years ago. Moran-Berry served as chair in 2010 and 2011 – even though she was eight months pregnant with twins at the 2011 tournament. ►



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(continued)

"I'm a horrible golfer – I barely finish 18 holes," she laughed. "I just love the people who come out every year."

"Skill has nothing to do with this," Lainas agreed. "It's about having a fun day with your contemporaries for a great cause. Who knows – you might meet someone who'll make a difference in your life, renew old acquaintances, or make a new friend for life."

Moran-Berry, a self-proclaimed "competitive mini-golfer," urged any interested CTCPA members to give the tournament a try.

"Play one year," she recommended. "Try it out. Sign up, get your buddies or your girlfriends together, and just play. It's not just about golf; it's about raising money, networking, meeting people."

"If you get the right foursome, it's fun. It's as competitive or serious as your foursome wants to get."



*Whether you're hitting the green or not, the Golf Committee wants CTCPA members to remember where the money goes: scholarships for tomorrow's CPAs, who are the future of the profession.*

(Don't have a complete foursome? There's always room for single golfers, too!)

Whether you're hitting the green or not, the Golf Committee wants CTCPA members to remember where the money goes: scholarships for tomorrow's CPAs, who are the future of the profession.

"The tournament and the Educational Trust Fund help ensure the continuation of a good crop of CPAs year after year," Moran-Berry said, acknowledging the "financial burden" the education and exam requirements can be.

"If you're not going to be able to get involved in the golf tournament, make a small donation to the Educational Trust Fund," Bruder agreed. "Twenty-five dollars. If everybody did that – wow, what a difference that would make."

CTCPA Staff Liaison **Bonnie Olivieri**, who's been involved in the golf tournament for 12 years, is looking forward to the September 24 event.

"The 'behind-the-scenes' planning is time-consuming," Olivieri said, "but at the end of the day, it's extremely gratifying to know that the players and their guests had a great time and supported a great cause. It makes it all worthwhile."

Register for the 2012 tournament at [www.ctcpas.org/golf](http://www.ctcpas.org/golf).



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# 2012 Educational Trust Fund Golf Tournament

*"Born to play golf.  
Forced to work."*

**Monday, September 24, 2012**  
**The Country Club of Waterbury**  
**Registration fee: \$250**

**Registration info at [www.ctcpas.org/golf](http://www.ctcpas.org/golf)**

Registration includes green fees, player gift, cart, buffet lunch, on-course beverages and snack, open bar, passed and stationary hors d'oeuvres, dinner stations, dessert, flavored coffees, and awards.

*Make a great event even better –  
Become a sponsor!*

To learn more, contact Bonnie Olivieri at  
860-258-0213 or [bonnieo@ctcpas.org](mailto:bonnieo@ctcpas.org).



## **Available Sponsorships**

**Practice Area • On-Course Beverages • Player Gift • Lunch**  
**\$2,500 each**

Includes recognition in all promotional materials, display of corporate banner, golf package for four players, and recognition at evening reception.

**Tee/Green Sponsor**  
**\$250 each**

## **Golf Ball Sponsor**

Provide a sleeve of balls for each player.

Please also consider donating a high-quality raffle item such as golf-related items, gift certificates, electronics, etc.

# Advice from a Nontraditional CPA Candidate

By Brent Simeon, CTCPA Pledge



I'm 33 years old and my goal of becoming a CPA is clearly within reach! I feel compelled to share the lessons I've learned with other nontraditional candidates, so you'll know the goal of becoming a CPA is attainable.

The lessons I want to share will not shorten the route to becoming a CPA; the fact still stands that it takes years to get those three letters. However, I hope to show you that attaining a CPA license is a series of logical, progressive steps that can be done without regard to your current station in life. Don't confuse the use of the terms "logical" and "progressive" with "easy" – it's not easy. But the lessons that I've learned boil down to six key areas that I believe will get you those three letters with as little pain as possible.

## Step 1: Get emotionally prepared.

Before you start the logical, progressive part of becoming a CPA, you need to get emotionally prepared. You need to accept that you're a nontraditional candidate and your path will not be the smoothest one! You will have to pay your dues in every sense of the term. I can assure you, there will come a time when you will doubt your resolve – but persevere.

Take solace in the fact that you're a mature candidate. You know every employment opportunity is a blessing (as well as an obligation), and that every moment spent in the classroom is an opportunity to expand your knowledge and make you more marketable. You know that studying for the CPA exam is a means to an end. Becoming a CPA will require emotional discipline – muster every ounce of it within you and you will achieve this goal.

## Step 2: Thoroughly understand the requirements to become a CPA.

Step 2 was actually a prime candidate for Step 1, but emotional discipline does preclude all other steps. Now let me

say this: There is only one way to understand the requirements to become a CPA in Connecticut, and that is to read them. Don't depend solely on what others say; get a true understanding of the facts for yourself.

How does one gain an understanding of the facts? I will share the advice that University of New Haven Professor **Bob Wnek** gave me about researching tax issues: "Start with the statute." Read Chapter 389 of Connecticut's General Statutes for an overview of how to become a CPA. Read the state's regulations, starting at Section 20-280-21, to fill in the details that the statutes leave out. Visit the CPA State Board of Accountancy website at [www.sots.ct.gov](http://www.sots.ct.gov) and become familiar with its functions. Remember that the title Certified Public Accountant is issued by the state in which a CPA practices; it is a legal instrument to practice a profession. Therefore, if you start from the source of the law, you can't go wrong.

## Step 3: Complete your undergraduate coursework.

Assuming you now understand the state's requirements, you should be familiar with the educational component. There are specific courses you need to take to be eligible to sit for the exam. Since you're a nontraditional candidate, I'm going to assume you can't go to a full-time day program. Luckily, there are viable alternatives to full-time day programs – many schools offer online programs.

Although everyone would love to go to a school whose name speaks for itself, the ballgame at this point is getting those credit hours in the areas listed in

*Having specialized technical skills in accounting will set you apart from others when it's time to look for a job.*

the state regulations. It doesn't matter if you attended an Ivy League school; if you haven't completed the required courses, you will not be able to sit for the exam.

#### **Step 4: After undergrad, focus on the exam.**

When you read the regulations, you'll learn that 120 credits will allow you to sit for the CPA exam. Do it as soon as possible. It's a big mistake to delay until the offers start rolling in; they may not. Remember, the CPA exam is technically the entry-level requirement to be a CPA; don't wait until you're looking for a job to realize you need to take it.

Being a nontraditional student means you probably have some savings. Use them to pay for a good review course and for the exams – dare I say, out-of-pocket! If it helps, think of it as purchasing an intangible asset for your personal balance sheet, which will pay royalties for years to come.

Keep in mind that there's also a self-study ethics course requirement that you might as well knock out while you're in exam mode.

#### **Step 5: Attack grad school (or 30 credits above the bachelor's degree).**

You'll learn from reading the regulations that you will need 30 credits above the bachelor's degree to get your CPA certificate – which means graduate school. My advice is to delay it until the exam is out of the way, if practical. Why do I say this? You'll need the time to study for the exam.

When you do start looking at grad schools, I have a specific piece of advice that applies to nontraditional candidates: specialize. Forget the master's in accounting or business administration. Pick something like a master's degree in tax, finance, or management information systems.

According to the American Institute of CPAs (AICPA) website This Way to CPA ([www.thiswaytocpa.com](http://www.thiswaytocpa.com)), something like 80 percent of accounting graduates go on to get a master's degree in accounting, and we all know there's no shortage of MBAs. Think of it like this: If you're trying to get into a crowded party and you know everyone is bringing punch and soda, would you bring the same thing? My guess is you would bring something else like an entrée or dessert. In other words, having specialized technical skills in accounting will set you apart from others when it's time to look for a job.

This brings me to the last step.

#### **Step 6: Get the experience.**

In my opinion, this is the hardest one to tackle when you're a nontraditional candidate. Up to this point, you controlled your own destiny. Now you have to convince others to give you a shot at achieving your dream!

I would recommend becoming actively involved with the Connecticut Society of CPAs. You certainly can't go wrong by knowing as many CPAs as possible.

The key with the experience requirement is knowing what kind of experience actually counts. The only way to know this is to read the regulations (Section 20-280-24, to be exact). You'll learn that your experience can be in

public, private, or nonprofit arenas, as long as it meets certain requirements. In most cases, you are required to have two years of experience under a CPA in order to qualify for the certificate.

#### **Conclusion**

If I were a betting man, I would wager that when most CPAs visualize a CPA candidate, they see someone who went to a four-year undergraduate program, majored in accounting, did an internship during senior year, landed a job before he or she graduated, and is working as an associate with his or her eyes set on making partner.


I would venture a guess that most people don't see a working mom attending community college or a newly discharged veteran looking for a career outside of the trenches. It makes sense to visualize the traditional candidates. After all, that's what makes them "traditional." It's a fairly accurate archetype of the budding CPA.

However, there's another breed of candidate out there – we're the breed that became enamored with this profession at a later time in our lives. I hope focusing on these six steps will serve as a roadmap for that breed of candidate. I believe they will add to your success.

With that said, I welcome you to do what any good accountant would do: test my assertions.



*CTCPA Pledge Brent Simeon is originally from Brooklyn, NY. He received his GED from Schenck Job Corps Center in 1994 and served in the U.S. Navy from 2000-2006, stationed in Kittery, ME and Groton. He currently works as a contract specialist with Naval Sea Systems Command Supervisor of Shipbuilding in Groton. He holds a B.S. in accounting from Post University and is pursuing an M.S. in taxation from the University of New Haven. He has two children, ages 13 and 12, who both attend East Lyme Middle School.*



## Continuing Professional Education for CPAs

### Surgent McCoy's Practical Guide to Better Substantive Testing and Auditing of Internal Controls

**Date:** August 13, 2012

**Express Code:** TAIC

**Location:** Rocky Hill

**CPE Credit Hours:** 8

This course provides proven best practices for testing internal controls and performing substantive fieldwork for all of your audit clients, including for-profit business enterprises, nonprofits, and local governments.

**Instructor:** Jeffrey Lieman, CPA

**Standard Fees**

\$285 Member  
\$385 Nonmember

**Early Bird Fees\***

\$250 Member  
\$350 Nonmember

\*Early Bird fee good through 7/29/2012.

### Accounting and Reporting for Nonprofits: Issues and Answers

**Date:** August 14, 2012

**Express Code:** YBYB

**Location:** Rocky Hill

**CPE Credit Hours:** 8

This course improves and refines your not-for-profit accounting and reporting skills. Obtain an in-depth understanding of the key requirements and how they are applied.

**Instructor:** Jeffrey Lieman, CPA

**Standard Fees**

\$285 Member  
\$385 Nonmember

**Early Bird Fees\***

\$250 Member  
\$350 Nonmember

\*Early Bird fee good through 7/30/2012.

## Divorce Course

**Date:** August 28, 2012

**Express Code:** DC

**Location:** Rocky Hill

**CPE Credit Hours:** 8

Not everyone who gets married stays married. Often, the tax advisor is in the thick of settlement negotiations! This program provides comprehensive coverage of those things a tax advisor must know in order to serve clients who are terminating (or planning to terminate) marriage relationships. You will learn how to work with clients and their attorneys to maximize after-tax cash available for settlement, assure recognition of value in marital assets, draft convincing settlement proposals, and present information to mediators and judges.

**Instructor:** Don P. Cochran, J.D., CPA, CFP

**Standard Fees**

\$285 Member

\$385 Nonmember

**Early Bird Fees\***

\$250 Member

\$350 Nonmember

\*Early Bird fee good through 8/13/2012.

## Introduction to International Taxation

**Date:** August 29, 2012

**Express Code:** ITT

**Location:** Rocky Hill

**CPE Credit Hours:** 8

A shrinking world caused by advances in technology and globalization of routine business transactions is creating the need for even relatively small accounting practices to become informed about international tax issues. This program gives you a broad understanding of international tax planning and compliance that will allow you to advise your clients and handle routine compliance without a hitch.

**Instructor:** Don P. Cochran, J.D., CPA, CFP

**Standard Fees**

\$285 Member

\$385 Nonmember

**Early Bird Fees\***

\$250 Member

\$350 Nonmember

\*Early Bird fee good through 8/14/2012.

## The Main Events

October 19, 2012

### Accountant's Liability:

### No Good Deed Goes Unpunished

(Presented by CNA and Pace Professional Services)

Four Points by Sheraton, Meriden

November 14, 2012

### State Tax360°

CTCPA Education Center, Rocky Hill

November 27, 2012

### Federal Tax360°

Hawthorne Inn, Berlin

November 29, 2012

### Employee Benefit Plans Conference

CTCPA Education Center, Rocky Hill

December 6, 2012

### Surgent McCoy's Federal Tax Camp

Aqua Turf Club, Plantsville

January 7, 2013

### 2012 Advanced Individual Income Tax Workshop

Marriott, Trumbull

## Loscalzo's Professional Ethics for Connecticut CPAs (Morning Session)

**Date:** October 23, 2012 **Express Code:** ETH1023

**Location:** Rocky Hill

**CPE Credit Hours:** 4

With the profession in the hot seat, CPAs need to be aware of standards and principles that impact the services they provide. This program covers ethical issues affecting CPAs in practice and industry.

**Instructor:** Kenneth Heaslip, MS, MBA, CPA

**Standard Fees**

\$170 Member

\$220 Nonmember

**Early Bird Fees\***

\$150 Member

\$200 Nonmember

\*Early Bird fee good through 10/8/2012.

## August 2012

- 13 Surgent McCoy's Practical Guide to Better Substantive Testing and Auditing of Internal Controls
- 14 Accounting and Reporting for Not-for-Profits: Issues and Answers
- 15 Latest Developments in Government and Nonprofit Accounting and Auditing 2012
- 28 Divorce Course
- 29 Introduction to International Tax

## September 2012

- 19-21 Professional Staff Growth – Level 3
- 20 Loscalzo's GAAP Refresher
- 24 Loscalzo's Auditing Manual Utilizing the Risk-Based Audit Standards
- 27 Loscalzo's 2012 FASB and AICPA Update

## October 2012

- 16 Loscalzo's Governmental Update and Major Accounting and Disclosure Issues
- 17-19 Professional Staff Growth – Level 2
- 17 Loscalzo's Not-for-Profit Industry Update and Major Accounting and Disclosure Issues
- 19 Accountant's Liability: No Good Deed Goes Unpunished
- 22 Loscalzo's Deceptive Revenue Recognition and Other Accounting Techniques – Recognizing the Warning Signs
- 22 The New Clarified GAAS – SAS No. 122
- 23 Loscalzo's Professional Ethics for Connecticut CPAs (Morning Session)
- 23 Loscalzo's Accounting and Auditing Update (Afternoon Session)
- 23 The New 2011 Yellow Book – Government Auditing Standards
- 24 Busy Season Update: The Essential New Tax Developments (Part 1 of 2)
- 25 Busy Season Update: Tax Planning Review and Compliance Update for Business and Individual Clients (Part 2 of 2)
- 26 Loscalzo's Introduction to the International Financial Reporting Standards
- 26 Handling Form 1041 Issues for Trusts/Estates and Form 1040 for Decedents, Heirs, and Beneficiaries
- 29 Using the iPad as a Business Tool
- 30 Loscalzo's Tax, Cash, and Modified Cash Basis Financial Statements and Other Alternatives to GAAP (Special Purpose Frameworks)

Visit [www.ctcpas.org](http://www.ctcpas.org) for more classes.

## Latest Developments in Government and Nonprofit Accounting and Auditing 2012

**Date:** August 15, 2012

**Express Code:** GNAA

**Location:** Rocky Hill

**CPE Credit Hours:** 8

With five active standard setters, there are always important developments occurring in government and nonprofit accounting and auditing. This course enables you to excel in the constantly changing government and nonprofit environment!

**Instructor:** Jeffrey Lieman, CPA

### Standard Fees

\$285 Member  
\$385 Nonmember

### Early Bird Fees\*

\$250 Member  
\$350 Nonmember

\*Early Bird fee good through 7/31/2012.

## Professional Staff Growth – Level 3

**Date:** September 19-21, 2012

**Express Code:** PSG3

**Location:** Rocky Hill

**CPE Credit Hours:** 24

This course is specifically designed for people at the senior (in-charge) level in a local or regional CPA firm. At this point in an individual's career, he or she is facing many new and challenging situations. In the first years with the firm, he or she was learning the practical aspects of how to get the job done. Now, the in-charge must master the more subjective and subtle skills of getting work done through others, dealing more closely with clients, and controlling the time on the job.

**Instructor:** Jack Ellovich, CPA

### Standard Fees

\$585 Member  
\$685 Nonmember

### Early Bird Fees\*

\$550 Member  
\$650 Nonmember

\*Early Bird fee good through 9/4/2012.

## Loscalzo's GAAP Refresher

**Date:** September 20, 2012

**Express Code:** GAAP-B

**Location:** Cromwell

**CPE Credit Hours:** 8

Get your arms around those complex GAAP rules most likely to result in financial statement restatements. You will be provided with clear, concise, realistic examples of financial instruments, fair value, deferred taxes and uncertain tax positions, leases, derivatives, impairments, and other troublesome issues.

**Instructor:** Robert F. Schapperle, CPA, MBA

### Standard Fees

\$285 Member  
\$385 Nonmember

### Early Bird Fees\*

\$250 Member  
\$350 Nonmember

\*Early Bird fee good through 9/5/2012.

## Loscalzo's Auditing Manual Utilizing the Risk-Based Audit Standards

**Date:** September 24, 2012

**Express Code:** RAS

**Location:** Rocky Hill

**CPE Credit Hours:** 8

This program reviews the requirements of risk-based auditing using the redrafted audit standards issued by the Auditing Standards Board in 2011, addresses best practices when conducting planning and risk assessment procedures, describes audit testing strategies including sampling and internal control testing, and illustrates documentation examples that comply with the risk assessment standards.

**Instructor:** Robert F. Schapperle, CPA, MBA

**Standard Fees**

\$285 Member  
\$385 Nonmember

**Early Bird Fees\***

\$250 Member  
\$350 Nonmember

\*Early Bird fee good through 9/9/2012.

## Loscalzo's 2012 FASB and AICPA Update

**Date:** September 27, 2012

**Express Code:** ARU-B

**Location:** Rocky Hill

**CPE Credit Hours:** 8

Learn to apply the provisions and discuss the issues surrounding recently issued pronouncements. Special emphasis is placed on those pronouncements and proposals impacting non-public entities. The program focuses on relevant accounting standards updates to the FASB codification issued in 2011 and 2012, accounting issues in the current economic environment, FASB/IASB joint projects, audit services issues, and compilation and review issues.

**Instructor:** Robert F. Schapperle, CPA, MBA

**Standard Fees**

\$285 Member  
\$385 Nonmember

**Early Bird Fees\***


\$250 Member  
\$350 Nonmember

\*Early Bird fee good through 9/12/2012.

### CTCPA CPE Registration Form

Mag2012

- Check one:  CTCPA Member # \_\_\_\_\_ (Pays member fee)  
 Member of \_\_\_\_\_ State CPA Society – Member ID# \_\_\_\_\_ (Pays member fee)  
 CPE Subscriber (Pays member fee)  
 Nonmember (Pays nonmember fee: member fee plus \$50 on four-hour courses; member fee plus \$100 on eight-plus hour courses.)

**Note:** If selecting eMaterials, you must provide an email address. You will receive a link to download your materials one week before the course date. Program cancellations will not be allowed once the link to your eMaterials has been sent. EMaterials are available only on courses with the following symbol. 

Name \_\_\_\_\_ Express Code(s) \_\_\_\_\_  
 Firm \_\_\_\_\_ Course Date \_\_\_\_\_  Morning Session  Afternoon Session  
 Address \_\_\_\_\_ Location \_\_\_\_\_  
 City/St/Zip \_\_\_\_\_  EMaterials (where available, please subtract \$10 from registration fee.)  
 Phone \_\_\_\_\_ Fax \_\_\_\_\_ Special Needs \_\_\_\_\_  
 Email \_\_\_\_\_ Course Fee \$ \_\_\_\_\_ Method of Payment:  Check  MC, Visa, or AmEx  
 Credit Card # \_\_\_\_\_  
 Expiration Date \_\_\_\_\_ CVV Code \_\_\_\_\_  
 Cardholder's Address \_\_\_\_\_  
 Cardholder's Name \_\_\_\_\_  
 Cardholder's Signature \_\_\_\_\_

**Note:** The Early Bird discount is applicable if the registration, including payment, is received by the CTCPA on or before the noted expiration date.

Duplicate this form for additional registrations. Make checks payable to CTCPA. Mail together with this form to:  
 CTCPA – 716 Brook Street, Suite 100, Rocky Hill, CT 06067-3433  
**CTCPA CPE phone:** 860-258-4800, ext. 109 **Fax registrations with credit card to:** 860-571-6830

Register online! It's quick. It's easy. [www.ctcpas.org](http://www.ctcpas.org).

## Reserve Your Place!

Go to [www.ctcpas.org/membermeetings](http://www.ctcpas.org/membermeetings) to register for sessions and find more details.

Questions? Contact Membership Activities Coordinator Phyllis Roche at [phyllisr@ctcpas.org](mailto:phyllisr@ctcpas.org) or 860-258-0216.

## Members-Only Meetings

Your CTCPA membership earns you an invitation to exclusive complimentary meetings.

All meetings listed on this page are from 8:30 - 10:30 a.m. and offer two CPE credit hours.



### Torrington CONNECTION

Northwest Connecticut Chamber  
333 Kennedy Drive, Torrington

#### Next program:

**Wednesday, July 18, 2012**

**Retirement Plan Top 10:  
Five to Avoid and Five to Embrace**

Speaker: **Michael Lynch**, CFP, ChFC, CLTC, Senior Financial Planner, Barnum Financial Group, An Office of MetLife

#### Coming up:

September 19, 2012  
November 14, 2012



### Easton CONNECTION

Easton Public Library  
691 Morehouse Road, Easton

#### Next program:

**Thursday, August 23, 2012**

**Tax Aspects of Mergers  
and Acquisitions**

Speaker: **Morris Banks**, Esq., Pullman & Comley

#### Coming up:

October 18, 2012  
December 13, 2012 (**new date!**)



### Fairfield Personal Financial Planning Group

Series sponsored by Paychex

Easton Public Library  
691 Morehouse Road, Easton

#### Next program:

**Thursday, July 26, 2012**

**Qualified Retirement Plans:  
Maximizing Owners' Benefits**

Speakers: **Michael M. Van Buren**, President, Van Buren Insurance Strategies, **Andrew E. Roth**, Esq., Partner, Danziger & Markhoff, and **William Miller**, Actuary, Danziger & Markhoff

#### Coming up:

September 27, 2012  
November 15, 2012



### The Friday Focus for Members in Industry

Series sponsored by Smith Brothers Insurance

CTCPA Education Center  
716 Brook Street, Suite 100, Rocky Hill

#### Next programs:

**Friday, July 20, 2012**

**Capitalizational Rules for  
Repairs and Maintenance**

Speaker: **Crystal Germanese**, CPA, Manager, BlumShapiro

**Friday, August 17, 2012**

**FASB Update**

Speaker: **Akwasi A. Ampofo**, Project Manager, FASB

#### Coming up:

September 21, 2012  
October 19, 2012  
November 16, 2012  
December 14, 2012



### Rocky Hill CONNECTION

Series sponsored by Smith Brothers Insurance

CTCPA Education Center  
716 Brook Street, Suite 100, Rocky Hill

#### Next programs:

**Friday, July 27, 2012**

**Qualified Retirement Plans and Key  
Highlights of Pension Protection Act**

Speakers: **Christine P. Daillak**, M.S.P.A., E.A., Enrolled Actuary, Lebenson Actuarial Services, and **Matthew Gaglio**, President, Integrity Advisors Pension Consultants

**Friday, August 24, 2012**

**Dealing with an IRS Audit  
When Fraud Exists**

Speaker: **Eric Green**, Esq., Partner, Convicer, Percy & Green

#### Coming up:

September 28, 2012  
October 26, 2012  
November 15, 2012  
December 13, 2012



## Electronic Materials Are Here!

The meetings on this page will now feature eMaterials.

Prior to each meeting, registrants will receive a link to a PDF of the course materials via email. Please print or download the materials to your laptop/digital device and bring them with you to the meeting.

Printed materials will no longer be available.





Some of the more than 175 registrants enjoy a laugh at the Aqua Turf Club in Plantsville.

# the Essential Event

## A Tragic Comedy: Politics and Humor in 2012

On May 14, CTCPA hosted its fourth annual Essential Event. With a little technology (thanks to Apple representatives), a little economics (Newsweek senior editor and Yahoo! Finance columnist **Dan Gross**), a little politics (the nation's "electionmeister" **Bill Schneider**), and a lot of humor (stand-up comedian and motivational speaker **Mack Dryden**), the CTCPA thanked outgoing president **Greg Lainas**, welcomed current president **Noelle Taddei**, and honored **Steve Pedneault** with the Jack Brooks Leadership Award.



2012-2013 President Noelle Taddei and 2011-2012 President Greg Lainas pause for a photo opp.



Writer Dan Gross takes advantage of the latest technology, selling autographed copies of his book via an iPad app.



"Electionmeister" Bill Schneider prognosticates on the coming election season.



Greg Lainas congratulates Steve Pedneault, 2012 recipient of the Jack Brooks Leadership Award.



Comedian and motivational speaker Mack Dryden strikes some poses, keeping the audience entertained and photographer Kirsten Piechota on her toes!

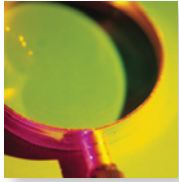
# Keeping Up with Committees and Interest Groups

News | Knowledge | Networking | All Members Welcome!

## Reserve Your Place!

Go to [www.ctcpas.org/committeemeetings](http://www.ctcpas.org/committeemeetings) to register for any meetings listed on this page.

Questions? Contact Membership Activities Coordinator Phyllis Roche at [phyllisr@ctcpas.org](mailto:phyllisr@ctcpas.org) or 860-258-0216.



### Valuation, Forensic, and Litigation Support Group Dinners

CTCPA Education Center  
716 Brook Street, Suite 100, Rocky Hill

#### Coming Up:

**September 12, 2012**  
**Practice Book Update for Financial Experts**

Speaker: **Houston Putnam Lowry, Esq.**, Chartered Arbitrator, Brown & Welsh – Attorneys at Law – Business Lawyers

Cost: \$25; includes dinner  
Wine and Mingling: 5:00 - 6:00 p.m.  
Dinner and Program: 6:00 - 7:30 p.m.  
CPE Credit Hours: 1



### Tech Tuesdays

CTCPA Education Center  
716 Brook Street, Suite 100, Rocky Hill

This popular series will now be offered as a dinner meeting!

#### Coming Up:

September 11, 2012  
October 9, 2012  
November 13, 2012

Cost: To be determined; includes dinner  
Dinner: 5:30 - 6:00 p.m.  
Program: 6:00 - 8:00 p.m.  
CPE Credit Hours: 2



### Technology Breakfast Roundtables

Get some expert advice from members of the Technology Committee in a fun, relaxed atmosphere.

No registration necessary. Members purchase their own breakfasts.

#### Coming Up:

**Thursday, July 19, 2012**

8:00 a.m.  
New York Pickle Deli, Rocky Hill

**Thursday, August 16, 2012**

8:00 a.m.  
Pat's Kountry Kitchen, Old Saybrook

**Thursday, September 20, 2012**

8:00 a.m.  
Riverdale Diner, Shelton

## Healthcare CPAs: Join the New Healthcare Interest Group!



The new Healthcare Interest Group met at the CTCPA Education Center on May 15 to learn about "HIPAA for the Business Associates" with speakers Helen Hadley, president and founder, and CTCPA member Mary Reichert, CPA, senior consultant, both of VantagePoint HealthCare Advisors.

The new Healthcare Interest Group seeks to promote the flow of information among CPAs and other professionals who are employed by or provide services to the healthcare industry. Meetings are designed to provide a forum for the exchange of information that can enhance professional understanding of industry issues, trends, and practices.

Don't worry – joining the group doesn't mean we'll expect you to take on work or projects! It just means we'll let you know when there are upcoming programs that might interest you. To learn more, contact Membership Director Julie Carroza at [juliec@ctcpas.org](mailto:juliec@ctcpas.org) or 860-258-0218 or join the group online at [www.ctcpas.org/committees](http://www.ctcpas.org/committees).



### Meetings Featuring Technical Speakers

CTCPA Education Center  
716 Brook Street, Suite 100, Rocky Hill  
8:30 - 10:30 a.m.

**Thursday, August 9, 2012**  
**Federal Income Taxation Committee Meeting**

Save the date! Topic to be determined.

**Wednesday, September 19, 2012**  
**Trust, Estate, and Gift Taxation Committee Meeting**

Intentionally Defective Grantor Trusts

Speaker: **Paul T. Czepiga, CPA, JD**, Czepiga Daly Dillman



# Welcome, New Pledges!



## Pledge Candidates

**Steven D. Antenucci**

Ethan Allen  
25 Lake Ave. Ext., Danbury

**Kara Carserino**

Petrovits, Patrick, Smith & Co.  
173 Prospect St., Torrington

**Kaitlyn Cimino**

Friedberg, Smith & Co.  
855 Main St., Bridgeport

**Anna E. Cordock**

Carney, Roy & Gerrol  
35 Cold Spring Rd., Ste. 111, Rocky Hill

**Chris Doyle**

Whittlesey & Hadley  
147 Charter Oak Ave., Hartford

**Sabrina G. Longo**

Kahan, Steiger & Co.  
1100 Summer St., Stamford

**Michael J. Pennoyer**

Filomeno & Company  
80 South Main St., West Hartford

**Israel O. Perez**

Cohen, Burger, Schwartz & Sax  
2228 Black Rock Tpke., Ste. 204, Fairfield

**Yizhen Qiu**

Apicella, Testa & Co.  
680 Bridgeport Ave., Shelton

**Daniel W. Reiman**

Seward & Monde  
296 State St., North Haven

**Michael L. Romaniello**

8 Kentwood Ct., Middlebury

**Alison Victor**

200 John Olds Dr., Apt. 209, Manchester

## Student Pledges

**Madhu Aryal** of West Hartford

University of Connecticut

**Gary Berman** of Trumbull

Central Connecticut State University

**Trent L. Domingos** of Chicopee

Fairfield University

**Karen M. Kellems Heath** of Bristol

University of Saint Joseph

**Shannon L. Messenger** of Simsbury

University of Saint Joseph

**Lumarie Negron** of Windsor

Central Connecticut State University

**Katrina Pappas** of Norwalk

Southern New Hampshire University

**Karissa N. Pocock** of Southington

Central Connecticut State University

**Sajjad H. Shoabes** of Bristol

Central Connecticut State University

**Nathanael Stover** of Bozrah

Three Rivers Community College

**Sarah A. Stover** of Bozrah

Three Rivers Community College

Join today.  
[www.ctcpas.org/pledges](http://www.ctcpas.org/pledges)



## New and Young Professionals Walk Like MADD

CTCPA walkers braved the rain on May 5 to take part in Walk Like MADD through West Hartford. The three-mile walk, now in its fourth year, supports Mothers Against Drunk Driving in its quest to eliminate drunk driving. For the fourth year in a row, CTCPA was named the top corporate team, donning our matching green t-shirts to take our message to the streets!

## 2012 NYP Calendar of Events

**August 7, 2012**

### **NYP Cabinet Habitat for Humanity Volunteer Day**

Members of the New and Young Professionals Cabinet will participate in a build to help those in need.

**August 18, 2012**

### **Annual Kickball Tournament**

Our charity kickball tournament is back again by popular demand! Sign up on your own or get a team of 10 together.

**September 27, 2012**

### **WhirlyBall**

Never played WhirlyBall? Join us for fun and laughs playing this fast-moving combination of basketball, lacrosse, and bumper cars!

**October 2012**

### **College Month**

Serve on a panel at a local college and give advice to students getting ready to enter the profession. Now that you've started to learn the ropes, help someone else along on their way!

**November**

### **Connecticut Whale Game**

Let's meet up and cheer on the Connecticut Whale, Connecticut's AHL affiliate of the New York Rangers.

**December 6**

### **Mingling & Merriment Annual Holiday Party**

Dress to impress for this popular annual event held at the beautiful Society Room of Hartford.

**December**

### **Holiday Charity Drive**

Hang signs and place donation boxes at your school or company in support of a Connecticut charity (to be announced).

**Register for upcoming events at [www.ctcpas.org/nyp](http://www.ctcpas.org/nyp).**

## Who We Are

The New and Young Professionals Group was formed to create a new, more recognizable group of leaders within the CTCPA in hopes of generating more involvement among the younger accountants and CPAs in Connecticut.

### **Our Three Objectives:**

- Professional Awareness**
  - Transition from college to career
  - First-year career support
  - Mentoring
- Networking**
  - Opportunities to meet young CPAs
  - Exposure to CTCPA leadership
- Giving Back**
  - Community involvement
  - Volunteerism

## Join us!

To learn more about these events or to join the New and Young Professionals Group, go to [www.ctcpas.org/nyp](http://www.ctcpas.org/nyp).

### **Questions?**

Contact Academic and Career Coordinator Alicia Strong at [alicias@ctcpas.org](mailto:alicias@ctcpas.org) or 860-258-0217.



**It's Kickball Time!**

## Third Annual Charity Kickball Tournament and Cookout

**Saturday, August 18, 2012**

10:00 a.m. - 1:00 p.m.

Norton Park, Plainville

**Pre-registration is required.**

\$21 per person, \$210 per team (10 people)

A lunchtime cookout will cap off the event.

**Put your best foot forward to support FARA!**



The tournament will be raising money for the Friedrich's Ataxia Research Alliance (FARA) in honor of 18-year-old Brian Bianchi of Newington. The \$1 admission increase is to support Brian in his effort to raise funds for Friedrich's Ataxia (FA) through bracelet sales. Each player will receive an FA bracelet the day of the tournament.

FARA is a nonprofit organization dedicated to curing Friedrich's Ataxia, a debilitating, life-shortening, degenerative neuro-muscular disorder.

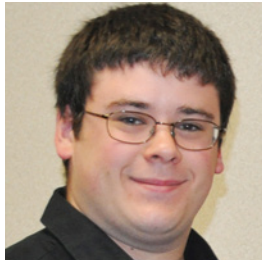
Register at [www.ctcpas.org/nyp](http://www.ctcpas.org/nyp).



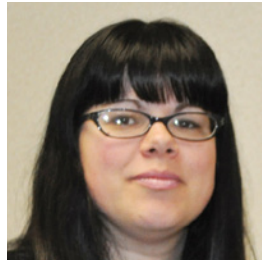
Special thanks to the Plainville Recreation Department for donating the fields and picnic area.

### Trustees Recognize Outstanding Community College Accounting Students

On May 11, some of Connecticut's finest community college accounting students gathered at the CTCPA Education Center for the annual Connecticut Community College Accounting Scholarship Luncheon. Congratulations to our \$500 scholarship winners, and thank you to all who joined us!



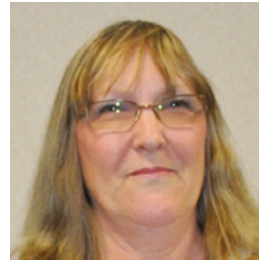
**Joshua Bisaccia**  
Middlesex  
Community College



**Erica Celso**  
Middlesex  
Community College



**Gayatree Hazarika**  
Housatonic  
Community College



**Kathy Humphrey**  
Lincoln College of  
New England



**Jason Kwok**  
Gateway  
Community College



**Matthew McCarthy**  
Housatonic  
Community College



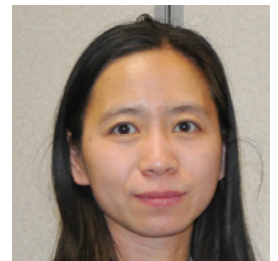
**Ievgeniia Piatachenko**  
Norwalk  
Community College



**Nathanael Stover**  
Three Rivers  
Community College



**Sarah Stover**  
Three Rivers  
Community College



**Lihui Zhang**  
Tunxis  
Community College

Not pictured are **Kristen Kocsis** of Northwestern Connecticut Community College and **Robert Attenello** of Manchester Community College.

### Trustees Present Connecticut High School Accounting Scholarships

On June 5, trustees presented scholarships to outstanding high school students from around the state. Special thanks to **Steve Pedneault** of Forensic Accounting Services, who generously sponsored one of the awards for a student who has expressed an interest in forensic accounting, **Frank Fazzino** of Portland High School.



Standing, from left, are David Klimowicz (Cheshire High School), Kai Zeng (Norwich Free Academy), Joseph Russo (Wolcott High School), Jonathan Marziale (South Windsor High School), Ruben Garcia (Metropolitan Learning Center), Matthew Bochicchio (Masuk High School), and Frank Fazzino (Portland High School). Seated, from left, are Kevin Ravenelle (Killingly High School), Kara Trippel (RHAM High School), Deirdre Hermann (Southington High School), Kristen Endorf (Granby Memorial High School), and Brian Debacher (Bethel High School).

# Congratulations, New Connecticut CPAs!

On June 5, CTCPA and the State Board of Accountancy welcomed some of Connecticut's newest CPAs to the profession.



Matthew Albert, CPA



John Badertscher, CPA



Casey Barrus, CPA



Jenna Bennetti, CPA



Michael Crossley, CPA



Rebecca Dellert, CPA



Shawn Gessay, CPA



Kristin Hustus, CPA



Azian Kearney, CPA



Corey Matfess, CPA



John Monks, CPA



Amber Moore, CPA



Jason Paquette, CPA



James Rinaldi, CPA



Lauren Rosenberg, CPA



Justine Russo, CPA



Danielle Sandy, CPA



Ann Sato, CPA



Father/son CPAs Jason and David Paquette



Daniel Skoczylas, CPA



Jean Wilson, CPA



Julia Zuo, CPA



Father/son CPAs Corey and Robert Matfess



## Fall Adult Education Courses

The fall 2012 semester of adult education programs on business start-up basics will begin during September and run into November. Most programs involve four two-hour sessions which are usually presented from 6:30 to 8:30 p.m. one night per week. The courses are provided through the adult education programs in various communities. CAAS' book *Starting a Small Business in Connecticut* will be used as the core text. A PowerPoint presentation is available as a framework for each of the sessions. If you would like to instruct one of our existing courses or establish a new course, please contact CAAS.

## CEDF Courses

The fall 2012 semester of the Community Economic Development Fund (CEDF) Basic Business Financials courses will be run in four locations using CAAS instructors. The courses normally run for four sessions from 6:30 to 9:00 p.m. The course gives attendees an understanding of financial statements and business taxes. It is a required prerequisite for a "hands-on" QuickBooks course taught by CEDF instructors. If you would like to learn more about this program, please contact CAAS.

## CAAS Volunteer Reminder

CAAS clients are referred to our volunteers after an application process to ensure that the scope of the requested assistance and the criteria for service meet CAAS' mission and requirements. The service is normally specific. When it is completed, that service case will be closed.

If additional service is needed, please have the client contact CAAS so that the new request can be processed as the original one was. Volunteers working on approved CAAS cases are covered by our directors and officers liability insurance. Occasionally clients will contact the volunteer directly. This bypasses our process and causes information to be lost. Volunteer service is the essence of CAAS. Please help us record that service.

## CTCPA is Seeking CPAs to Serve on Local Not-for-Profit Boards!

CPAs can be a tremendous asset to boards of directors, bringing their financial know-how and business savvy to a program or organization always striving to do more with less. Our new listing service aims to connect CPAs willing to give some time with not-for-profits looking for help.

### Looking to volunteer?

This page will feature listings of not-for-profits looking for help, with basic information about the organization and the expected commitment.

### Looking to find a volunteer?

Local not-for-profits can fill out the simple form to post a listing free for 60 days.

### Recently Posted Opportunities Include:

- Americans with Disabilities Act Coalition of Connecticut
- National Alliance on Mental Illness
- New Haven Ballet
- The Salvation Army
- Connecticut Legal Rights Project
- Arts for Learning Connecticut
- Women and Family Life
- March of Dimes

Find the latest listings or post your own at [www.ctcpas.org/nfpboards](http://www.ctcpas.org/nfpboards).







## Firm Moves and Promotions



**George Riggs** has joined Fiondella, Milone & LaSaracina LLP as a partner in the firm's assurance and advisory

services practice.

**J.H. Cohn LLP and Reznick Group, P.C.** announced plans to combine and become the 11th largest firm in the country with more than 2,000 employees, 25 offices, and combined revenues of more than \$450 million. The partners and principals of both firms have agreed to the combination. Pending final approvals, the combination is anticipated to take effect in September 2012.

Barron, Yanaros & Caruso, P.C. in Wethersfield announced that **Naomi Ha, Christopher Marion, and Lany Pfeifer** have been promoted to Senior Accountant. Ha also recently passed the CPA exam.

**Richard E. Landino** opened up an office of the BookKeeping Express franchise in Fairfield/Westport. This is the first BookKeeping Express office in Connecticut.

### Send Us Your News!

Send your news of firm moves and promotions to Assistant Editor **Caitlin Bailey O'Neill** at [caitlinb@ctcpas.org](mailto:caitlinb@ctcpas.org) or CTCPA, 716 Brook St., Suite 100, Rocky Hill, CT 06067-3433. Headshot photographs will also be published as space allows.

## Connecticut CPA is Digital!

Connecticut CPA is available as a digital edition. Browse the latest issue on your computer, iPad, or digital device.

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- >> Print individual pages
- >> Download a PDF
- >> Jump to online links



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View the current issue and browse the archives.

[www.facebook.com/ConnecticutCPAs](http://www.facebook.com/ConnecticutCPAs)

Click on the Connecticut CPA magazine tab.

"Like" us and we'll alert you when each new issue is posted!



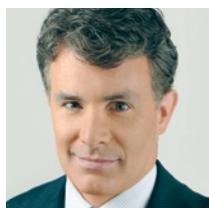
## Member News

### Members in the Media

**Andrew S. Lattimer**, a tax partner at BlumShapiro in West Hartford, wrote the “Talking Points” column “2011 a difficult tax year; 2012 could be even harder” in the May 14 issue of the *Hartford Business Journal*.

**Susan J. Bruno**, managing director of Beacon Wealth Consulting in Stamford, wrote “How My Life as an Entrepreneur Started at McDonald’s” for *Forbes*.

### Honors and Awards



**Kevin C. Leahy**, CEO of Connecticut Wealth Management in Farmington, was named one of the Best Financial Advisers for Dentists by *Dental Practice Report*, the leading product magazine for the dental industry.

**J.H. Cohn** was named among the 2012 Best Public Accounting Firms for Women by the American Society of Women Accountants and the American Woman’s Society of Certified Public Accountants for the second consecutive year.

### Professional Activities

**Douglas A. Joseph**, a tax partner at BlumShapiro in West Hartford, **Anthony J. Switajewski**, a tax partner at BlumShapiro in West Hartford, and **Stephen J. LaRosa**, a director at PwC in Hartford, all spoke at the Connecticut Business and Industry Association’s 2012 Connecticut Tax Conference.

**Jennifer L. Katrulya**, sole practitioner of Business Management Resource Group in Danbury, spoke at the AICPA Practitioner Symposium and TECH+ Conference June 10 to 13 in Las Vegas, NV and the Scaling New Heights Conference, June 17 to 20 in Nashville, TN.

**Robert Preston** has published an ebook on long-term care, “Winning in the Last Inning: How to Grow Old, Stay Independent and Financially Solvent.” The book, designed for anyone involved in caregiving for the elderly or disabled, is available on major ebook sites including Amazon.com.

**Chris Aroh**, a partner at J.H. Cohn in Glastonbury, has been elected to the Board of Trustees of The Fund for Greater Hartford. The election took place at the Fund’s March meeting, at which Chris signed on to serve on its finance committee.

### Send Us Your News!

Send your news to Assistant Editor **Caitlin Bailey O’Neill** at [caitlinb@ctcpas.org](mailto:caitlinb@ctcpas.org) or CTCPA, 716 Brook St., Suite 100, Rocky Hill, CT 06067-3433. Headshot photographs will also be published as space allows.

### Public Service

**Daniel J. Daigle**, a partner at Smith, Daigle & Company in Southington, was named to the board of trustees at Jerome Home, a New Britain facility specializing in supplying quality care for independent and assisted living.

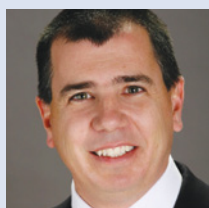
**Tim S. Ledwick**, CFO of Dictaphone Corp. in Stratford, was appointed to the board of directors for Telkonet, Inc. Ledwick will also chair the company’s audit committee.

Twenty employees from the West Hartford office of **BlumShapiro** volunteered in area elementary schools for Junior Achievement in a Day, which teaches students they can be successful.



**Michael L. Kraten**, president of Enterprise Management Corp. in Milford, delivered a lesson on financial literacy to 16 high school students at Stepping Stones Museum for Children on May 29. The topics discussed included budgeting, student loans, and credit cards.

### Member Presents 200th Public Speaking Engagement



**Stephen Pedneault**, owner of Forensic Accounting Services in Glastonbury, began speaking publicly about fraud, embezzlement, and forensic accounting in 1997 and will reach a milestone in June, when he presents his 200<sup>th</sup> speaking engagement at the 23<sup>rd</sup> Annual Association of Certified Fraud Examiners Fraud Conference and Exhibition in Orlando, FL. This will be Pedneault’s 22<sup>nd</sup>

national speaking engagement. His engagements have also brought him to 17 colleges and universities and 15 high schools.



## Welcome, New Members!

We're pleased to welcome the following individuals to membership:

**Margaret C. Abbagnaro, CPA**  
11 Sunset Dr., Wallingford

**Raymond L. Abramson, CPA**  
60 Church Ln., Westport

**Matthew D. Albert, CPA**  
Deloitte & Touche  
185 Asylum St., Hartford

**William F. Brown**  
149 Trumbull Ave., Plainville

**Jeremy Collins, CPA**  
PricewaterhouseCoopers,  
300 Atlantic St., Stamford

**Joseph R. DeVita, CPA**  
PricewaterhouseCoopers LLP  
300 Atlantic St., Stamford

**Jeffrey A. Dooley, CPA**  
P.O. Box 30283, Austin, TX

**Julia Eisenhour, CPA**  
Mahoney Sabol & Company  
95 Glastonbury Blvd., Glastonbury

**Patricia L. Franklin, CPA**  
Bernstein & Bernstein  
20 Cedar St., New Rochelle, NY

**Stacey Harriott, CPA**  
Reynolds & Rowella  
90 Grove St., Ridgefield

**Conor M. Hickey, CPA**  
KPMG, Stamford Square, Stamford

**Kristin E. Hustus, CPA**  
J.H. Cohn  
180 Glastonbury Blvd., Glastonbury

**Sharon L. Kane, CPA**  
29 Round Hill Rd., Armonk, NY

**Lauren Lenar, CPA**  
PricewaterhouseCoopers  
300 Atlantic St., Stamford

**Ralph V. Martino, CPA**  
23 Apple Tree Trl., Westport

**Ryan A. McGurk, CPA**  
McGladrey & Pullen  
850 Canal St., Stamford

**Steven M. Moalli, CPA**  
Bailey Murphy + Scarano  
1224 Main St., Branford

**Athanasios Partalas, CPA**  
Seward & Monde  
296 State St., North Haven

**Michael Popham, CPA**  
BlumShapiro  
29 South Main St., West Hartford

**Michael Ruggiero, CPA**  
PKF O'Connor Davies  
One Stamford Landing, Stamford

**Jennifer S. Schneider, CPA**  
17 Candlewood Ln., Granby

**Gail Z. Seiferman, CPA**  
D. W. King & Company  
25 Quinebaug Ave., Putnam

**Lucian M. Slepski, CPA**  
148 Percival Ave., Kensington

**Robert R. Tarantello**  
Whittlesey & Hadley  
147 Charter Oak Ave., Hartford

**Aldea J. Wasley**  
BlumShapiro  
29 South Main St., West Hartford

### In Memoriam

Ann Phyllis Janosko,  
a member since May 19, 2009,  
passed away April 17, 2012.

### ¿Habla Español?

We frequently receive requests from members of the public seeking a CPA who speaks Spanish, and we currently don't have any members we can recommend.

If you or an associate is fluent in Spanish (or any other foreign language!), please let us know so we can help the public get in touch with you. Contact Membership Coordinator **Liz Frazza** at [lizf@ctcpas.org](mailto:lizf@ctcpas.org) or 860-258-0220. Gracias!



## Member Snapshots

### BlumShapiro Employees Donate to Connecticut Autism Spectrum Resource Center



BlumShapiro employees in West Hartford and Shelton raised \$2,210 through the firm’s Jeans for Charity program in support of the Connecticut Autism Spectrum Resource Center (ASRC).

Employees selected the charity and dressed down on Fridays from July to December 2011 to raise funds for ASRC, an organization dedicated to providing information and research to parents and professionals, helping them to better understand the barriers and challenges that people with autism spectrum disorders face on a daily basis.

*Pictured at BlumShapiro’s recent \$2,210 check presentation to the Connecticut Autism Spectrum Resource Center are (from left) Paul Soler, BlumShapiro accounting and auditing manager; Nancy Freiler, BlumShapiro tax senior; Amy Sorensen, BlumShapiro senior administrative assistant; Lois Rosenwald, Autism Spectrum Resource Center executive director; and Teri Pough, BlumShapiro human resource associate.*

### Nanavaty, Nanavaty & Davenport Makes Annual Donation to the American Cancer Society’s Newtown Relay For Life



For the fifth consecutive year, Nanavaty, Nanavaty & Davenport has contributed \$5,000 to Newtown’s Relay for Life. In eight years, the firm has contributed more than \$32,000 to the cause. “Nanavaty, Nanavaty & Davenport is committed to the fight against cancer and the research for its cure. In our small way, we want to make a difference – providing support for survivors, support for our community, and financial assistance to further the cancer research,” said firm partner **Bob Davenport**.

*Pictured at Nanavaty, Nanavaty & Davenport’s recent check presentation to Relay for Life are (from left) Bob Davenport, Azian Kearney, and Chris Farrington of Nanavaty, Nanavaty & Davenport and Cheryl Jablonowski of Newtown Savings Bank (representing Relay for Life.)*

## Citrin Cooperman Co-Founder and Managing Partner Joel Cooperman Serves Breakfast To Employees



*Citrin Cooperman Co-Founder and Managing Partner Joel Cooperman (left) serves breakfast to employees at the firm's Norwalk office in recognition of their first-place finish in a charitable donation drive competition among the firm's five offices.*

Citrin Cooperman's Norwalk office was treated to a special breakfast celebration served by the firm's co-founder and managing partner **Joel Cooperman** in recognition of the office's successful donation drive to benefit local Toys for Tots and One Warm Coat chapters. The breakfast was a prize awarded as part of a friendly competition among the firm's five offices, including New York City, Philadelphia, White Plains, NY, Springfield, NJ, and Norwalk.

"I'm immensely proud, not only of the Norwalk office's win and generosity, but for the spirit of giving each of our offices continues to embrace in support of the individuals and

organizations positively impacted by our 'Citrin Cooperman Cares' projects," said Cooperman. "Serving breakfast was an enjoyable way to recognize the Norwalk team and emphasize the importance of serving others."

Although the smallest in size among the firm's regional offices, the Norwalk team's efforts resulted in donations of more than 650 toys, 300 coats, and \$6,600 to the local Toys for Tots and One Warm Coat chapters.

## CTCPA New and Young Professionals Speak for Youth Financial Education Conference



Lana Pomeroy



Kirstin Olszewski



Kathleen McKeon



On May 17, **Lana Pomeroy** of Del Conte, Hyde, Anello & Schuch, **Kirstin Olszewski** of Realty3 Carroll & Agostini, and **Kathleen McKeon** of Pue, Chick, Leibowitz & Blezard volunteered to help high school students from around the state learn the importance of budgeting at the 2012 Youth Financial Education Conference, presented by Junior Achievement. More than 300 students attended the confer-

ence at Central Connecticut State University to hear from professionals in various personal finance fields on how to be prepared to manage their money as they enter the "real world." Using curriculum developed by Junior Achievement, the speakers facilitated an interactive simulation that allowed students to choose the transportation, housing, clothing, food, and entertainment that fit into a given budget.

## Member Snapshots (continued)

### Forensic Accounting Services Participates in Junior Achievement Days



Forensic Accounting Services owner Stephen Pedneault and Practice Administrator Justine Hayes speak at Assumption School in Manchester.

**Stephen Pedneault** and **Justine Hayes** of Forensic Accounting Services in Glastonbury recently volunteered at two Junior Achievement middle school days. The program is designed to introduce students to the working world and promote financial literacy with the guidance of business professionals through a one-day seminar.

This was Pedneault's fifth year teaching the program at Assumption School in Manchester, where he and Hayes joined Sister Joan Claire's classroom of eighth graders. The pair also participated in the first-ever Junior Achievement day at Elisabeth M. Bennet Academy.

Volunteers speak about careers, education choices, and the value of money and share real-world experiences. They also help develop decision-making and communication skills through interactive games and activities that bring real-life situations to the classroom.

### Marcum Employees Bike to Benefit Multiple Sclerosis

Marcum staffers and friends participated in the June 3 Bike MS ride to benefit the National Multiple Sclerosis Society Connecticut Chapter. This is one of many fundraisers Marcum employees can be found at through the summer.



*Pictured (from left) are Jordan Helter, Marcum supervisor; Aaron McCoppin, Marcum systems analyst; Noel Swartz, Marcum partner; John Schuyler, Marcum partner; and Dr. Don Ringer.*

### Marcum Partner Travels to China to Boost Investment in Connecticut Businesses

Marcum partner and Connecticut District Export Council chairman **John Schuyler** (fourth from left) visited China in March with a group of representatives organized by the U.S. Department of Commerce, state agencies, and private tech and industrial groups.



## BlumShapiro Rocks Out with Accounting Crows at Annual Charity Tax Season Bash

The Accounting Crows, “Connecticut’s CPA Rock ‘n’ Roll Band,” performed a long set of classic rock music on tax filing deadline day – Tuesday, April 17 – during the band’s traditional end-of-tax-season bash at Murphy and Scarletti’s Restaurant in Farmington. The band donated its fee for that evening’s performance to the Southington YMCA’s Camp Sloper.

The venue was also the site of BlumShapiro’s end-of-tax-season party, and many of the BlumShapiro staff joined the Crows for some onstage fun.

“Our tax deadline charity gig at Murphy & Scarletti’s is as traditional as the post office staying open until midnight that day,” explained Crows lead guitarist **Alan Friedman**, “and this year marked our 14<sup>th</sup> anniversary of the event. We’ve donated our performance fee every year to a deserving charity, and this brings our running total to \$7,000,” Friedman said.

### Submit Your Snapshots!

We’re looking for your snapshots of interest to the general Society membership. Items submitted should relate to Connecticut’s professional accounting community and will be included as space allows and at the discretion of the editor.

Please send your submissions to Managing Editor **Kirsten Piechota** at [kirstenp@ctcpas.org](mailto:kirstenp@ctcpas.org).



(from left) Accounting Crows guitarist Alan Friedman, managing partner of Friedman Kannenberg & Company, is joined by BlumShapiro Marketing Assistant Sandra Laposky, Managing Partner Carl Johnson and Partner Darrell Pataska for a rockin’ rendition of “Takin’ Care of Business.”



BlumShapiro Staff Accountant Alex Marconi (right) shows off his vocal chops with Accounting Crows members (from left) keyboardist/guitarist/vocalist Mark Zampino, CTCPA public affairs director; vocalist/bassist Reed Risteen, partner with BlumShapiro; drummer Michael Fortunato (partially obstructed), vice president of finance and administration for Orthopaedic Health Services; and lead guitarist Alan Friedman, managing partner of Friedman Kannenberg & Company.

# Classified Advertisements

## Help Wanted

**Accountant – Tax – CPA firm seeking individual** with 5+ years tax experience to supplement growth. Such person should have the required knowledge to complete the forms: 1120, 1120s, 1065, 1041, 1040, and related schedules. Salary negotiable, benefits included. Kindly forward your resume to: Thomas S. Monterosso, CPA, P.C., 65 Cherry St., Milford, CT 06460. Email [thomas.monterosso@snet.net](mailto:thomas.monterosso@snet.net) or fax 203-876-1690. Thank you.

**Accountants – Audit and Tax Staff for CPA Firm.** Waterbury area firm seeks CPAs with three to seven years' experience for our expanding audit and tax areas. We are looking for individuals with strong audit and tax experience to work with our closely held businesses and high-net-worth clients. We are a progressive firm and a proven leader in our profession. Excellent growth potential. Salary commensurate with experience. Send cover letter and resume to: email [Len@LLCPA.net](mailto:Len@LLCPA.net) or mail Attn: Leonard Romaniello at Lenkowski, Loengran & Co. LLP, 1579 Straits Turnpike, Suite 2D, Middlebury, CT 06762-1835.

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**Senior Accountant – Venman & Co. LLC.** We are a mid-sized public accounting firm in Shelton and have been offering quality service to our diverse client base for over 70 years. We are seeking to fill key positions on our team. 3+ years of public accounting experience; CPA a plus. Experience with ProSystem Engagement and ProSystem fx Tax and single audit and GASB 34 reporting are a strong plus. Benefits include education reimbursement. Reply to [recruiting@venmanllc.com](mailto:recruiting@venmanllc.com), fax: 203-929-9095, mail: Venman & Co. LLC, 375 Bridgeport Ave., Shelton, CT 06484, Attn: Janet Barillari.

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**CPA with ten years of public accounting and tax experience** seeking full-time or short-term employment in New Haven County. Please respond via email to [cantchcpa@aol.com](mailto:cantchcpa@aol.com).

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**Experience Needed** – I have recently passed the CPA exam and am looking to acquire the necessary work experience, part-time, temporary, or full-time. I have tax and financial statement experience. Contact [wmoskaluk3@yahoo.com](mailto:wmoskaluk3@yahoo.com).

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**Highly experienced CPA with a background in taxation, accounting, and audit** seeks employment position in central Connecticut. Background includes both public and private accounting. Private accounting includes experience with quarterly and annual ASC 740 (formerly known as FAS 109) tax provision and analysis. Extensive experience with computers including all Windows products as well as MS Word, Excel, Outlook, PowerPoint, and Access and other stand-alone and network applications such as Vertex, Lacerte and CCH Tax, Ultratax, Creative Solutions Accounting, and Hyperion Enterprise. Competent resource for less-experienced staff. Excellent interpersonal and communication skills. Easily establishes rapport with staff and current and prospective clients. Phone: 203-340-6395.

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## General

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**Growing firm interested in acquisitions – Bakewell & Mulhare, LLC.** Well-established firm in Litchfield County is looking to acquire other small firms or sole practitioners in need of succession planning. We strive to provide our clients with the highest level of service and technical advice. We have a dedicated staff and a broad spectrum of available services. Please reply with complete confidence to Scott Mulhare at [scott@bakewellmulhare.com](mailto:scott@bakewellmulhare.com).

**Merge into a larger firm** – One of the major firms in Connecticut is interested in merging in another practice. We seek a firm that is interested in becoming an integral part of our long-term growth strategy. If you are concerned about obtaining quality staff or about having the resources to achieve maximum success, we could be the place for you. To discuss this, in complete confidence, please contact Drew Andrews, Managing Partner, Whittlesey & Hadley, P.C., 147 Charter Oak Avenue, Hartford, CT 06106. Phone 860-524-4430 or email [aandrews@whcpa.com](mailto:aandrews@whcpa.com).

**Reynolds & Rowella LLP, a leading Fairfield County CPA firm,** is interested in potential acquisitions of area practices. Our areas of expertise include closely held businesses, high-net-worth individuals, litigation support, audits, and estates and trusts. We pride ourselves on providing quality, proactive solutions and services to our clients, and we are interested in discussing how we may provide solutions for your practice, too. Learn more about us at [www.reynoldsrowella.com](http://www.reynoldsrowella.com). Direct, confidential inquiries may be initiated via email to [frankr@reynoldsrowella.com](mailto:frankr@reynoldsrowella.com).

**We are a growing firm in New Haven County** interested in expanding our practice. Accordingly, we are exploring acquisition opportunities with other firms in New Haven or Litchfield counties. Our areas of expertise include closely held businesses, audits, litigation consulting, technology consulting, forensic accounting, business valuations, and high net worth clients. Please contact me to discuss in strict confidence. Leonard M. Romaniello Jr., Lenkowski, Lonergan & Co. LLP 203-574-3100 or email at [Len@LLCPA.net](mailto:Len@LLCPA.net).

**We are a growing four-partner firm** in Fairfield County interested in building the major practice in our area. Accordingly, we are exploring merger or affiliation with another strong firm (or individual). Please call me to discuss in confidence. Tony Cirone at Equale & Cirone, LLP, 203-798-2721.

## Replies to File Numbers

Mail all responses to File # \_\_\_\_; CTCPA, 716 Brook St., Suite 100, Rocky Hill, CT 06067-3433. Mark all envelopes "Confidential." No information about a particular ad will be given to inquirers – confidentiality is respected. File boxes are not available for "Help Wanted" ads.



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